



February 26, 2018

## Fanhua to Announce Fourth Quarter and Fiscal Year 2017 Unaudited Financial Results and Host Conference Call on March 12, 2018

GUANGZHOU, China, Feb. 26, 2018 (GLOBE NEWSWIRE) -- Fanhua Inc. ("Fanhua" or "the Company") (Nasdaq:FANH), a leading independent online-to-offline ("O2O") financial services provider in China, today announced that it will release its unaudited financial results for the fourth quarter and fiscal year 2017 after the close of the U.S. financial markets on March 12, 2018.

Mr. Chunlin Wang, chairman & CEO and Mr. Peng Ge, CFO will host a conference call to discuss the fourth quarter and fiscal year 2017 financial results at:

Time: 9:00 p.m. Eastern Daylight Time on March 12, 2018  
or 9:00 a.m. Beijing/Hong Kong Time on March 13, 2018

The toll free dial-in numbers:

|                           |                |
|---------------------------|----------------|
| United States             | 1-855-500-8701 |
| United Kingdom            | 0800-015-9724  |
| France                    | 0800-918-648   |
| Germany                   | 0800-184-4876  |
| Australia                 | 1-300-713-759  |
| Canada                    | 1-855-757-1565 |
| Taiwan                    | 0080-665-1951  |
| Hong Kong                 | 800-906-606    |
| The toll dial-in numbers: |                |
| China (Mainland)          | 400-120-0654   |
| Hong Kong & Other Areas   | +852-3018-6776 |

Conference ID #: 6671677

Additionally, a live and archived web cast of this call will be available at: <http://ir.fanhuaholdings.com/events.cfm>

### About Fanhua Inc.

Fanhua Inc. is a leading independent online-to-offline financial services provider. Through our online platforms and offline sales and service network, we offer a wide variety of financial products and services to individuals and businesses, including property and casualty and life insurance products. We also provide insurance claims adjusting services, such as damage assessments, surveys, authentications and loss estimations, as well as value-added services, such as emergency vehicle roadside assistance. Our online platforms include (1) [Baoxian.com](http://Baoxian.com), an online entry portal for comparing and purchasing health, accident, travel and homeowner insurance products; (2) CNpad, a mobile sales support application and (3) eHuzhu ([www.ehuzhu.com](http://www.ehuzhu.com)), a non-profit online mutual aid platform in China.

Our offline insurance distribution and service networks cover 29 provinces across China, including most economically developed cities and regions in China.

### Forward-looking Statements

This press release contains statements of a forward-looking nature. These statements, including the statements relating to the Company's future financial and operating results, are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. You can identify these forward-looking statements by terminology such as "will," "expects," "believes," "anticipates," "intends," "estimates" and similar statements. Among other things, management's quotations and the Business Outlook section contain forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties and are based on current expectations, assumptions, estimates and projections about Fanhua and the industry. Potential risks and uncertainties include, but are not limited to, Fanhua's ability to attract and retain key personnel and productive agents, its ability to maintain existing and develop new business relationships with

insurance companies, its ability to execute its growth strategy, its ability to adapt to the evolving regulatory environment in the Chinese insurance industry, its ability to compete effectively against its competitors, quarterly variations in its operating results caused by factors beyond its control and macroeconomic conditions in China and their potential impact on the sales of insurance products. All information provided in this press release is as of the date hereof, and Fanhua undertakes no obligation to update any forward-looking statements to reflect subsequent occurring events or circumstances, or changes in its expectations, except as may be required by law. Although Fanhua believes that the expectations expressed in these forward-looking statements are reasonable, it cannot assure you that its expectations will turn out to be correct, and investors are cautioned that actual results may differ materially from the anticipated results. Further information regarding risks and uncertainties faced by Fanhua is included in Fanhua's filings with the U.S. Securities and Exchange Commission, including its annual report on Form 20-F.

For more information about Fanhua Inc., please visit <http://ir.fanhuaholdings.com/>.

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